1 2 3 4 5 6 7 8	Attorneys for Plaintiffs (Additional Attorneys Listed on the Following F	Page) HE STATE OF CALIFORNIA			
10	FOR THE COUNTY OF LOS ANGELES				
11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 HOGAN LOVELLS US	ZENIA OCANA, an individual; JUAN OCANA LAU, an individual; VIOLETA SENAC, an individual; and MARIA ALVAREZ,  Plaintiffs,  vs.  RENEW FINANCIAL HOLDINGS, INC., a	Case No. BC701809 [Related Case BC701810]  SECOND AMENDED CLASS ACTION COMPLAINT FOR:  1. FINANCIAL ELDER ABUSE (against Renew Financial)  2. FINANCIAL ELDER ABUSE (against the County of Los Angeles)  3. BREACH OF CONTRACT  4. DECLARATORY RELIEF RE: UNLAWFUL CONTRACT (Cal. Civil Code § 1670.5)  5. DECLARATORY RELIEF RE: UNLAWFUL CONTRACT (Cal. Civil Code § 1668)  6. VIOLATION OF BUS. & PROF. CODE § 17200  7. CANCELLATION OF TAXES  8. DECLARATORY RELIEF AND DEMAND FOR JURY TRIAL			
LLP ATTORNEYS AT LAW LOS ANGELES	SECOND AMENDED CLA	ASS ACTION COMPLAINT			

1	Complete List of Counsel for Plaintiffs:
2 3	HOGAN LOVELLS US LLP Michael M. Maddigan (SBN 163450) Gabriel R. Ulman (SBN 307806)
4	Elizabeth E. Goncharov (SBN 317091) 1999 Avenue of the Stars, Suite 1400
5	Los Angeles, California 90067 Telephone: (310) 785-4600
6	Facsimile: (310) 785-4601 michael.maddigan@hoganlovells.com gabriel.ulman@hoganlovells.com
7	elizabeth.goncharov@hoganlovells.com
8	BET TZEDEK LEGAL SERVICES Jenna L. Miara (SBN 305703)
9	Jennifer H. Sperling (SBN 310551) Sparky Abraham (SBN 299193)
10	3250 Wilshire Blvd., 13 <sup>th</sup> Floor Los Angeles, California 90010-1509 T: (323) 549-5867
12	F: (213) 471-4569 jmiara@bettzedek.org
13	jsperling@bettzedek.org sabraham@bettzedek.org
14	PUBLIC COUNSEL Cindy Pánuco (SBN 266921)
15	Stephanie Carroll (SBN 263698) Nisha Kashyap (SBN 301934)
16	610 South Ardmore Avenue Los Angeles, California 90005
17	T: (213) 385-2977 F: (213) 201-4722
18 19	cpanuco@publiccounsel.org scarroll@publiccounsel.org nkashyap@publiccounsel.org
20	mushy up a publication g
21	
22	
23	
24	
25	
26	
<ul><li>27</li><li>28</li></ul>	
20 115	

HOGAN LOVELLS US LLP ATTORNEYS AT LAW LOS ANGELES

HOGAN LOVELLS US
LLP
ATTORNEYS AT LAW
LOS ANGELES

28

<sup>2</sup> Renovate America's improper conduct in connection with the PACE program is addressed in a

separate complaint, filed concurrently in the related case BC701810.

- 4. The PACE program utilized incompetent and unscrupulous home improvement contractors as salespeople, and these contractors sold homeowners overpriced and defective goods and services, often mauling their homes with shoddy and incomplete projects. The PACE program loans made its victims' homes more difficult to sell or refinance, encumbered their equity, made it nearly impossible for them to borrow additional funds, increased their property tax payments and mortgages beyond their ability to pay, and left them in or on the edge of foreclosure. Many PACE participants have taken on debt beyond their means to repay. Many PACE participants are struggling to hold onto their homes, fearful of what lies ahead.
  - 5. The County's PACE program had many serious flaws.
- *First*, Renew Financial approved PACE loans based on the equity in the homeowner's property, not on his or her ability to repay the loan. This was problematic because, no matter how much equity an owner may have in his or her home, he or she can still lack the income to repay a loan for even a small fraction of that equity.
- Second, by classifying PACE financing as a tax assessment rather than a loan, the County and Renew Financial circumvented traditional regulations and consumer protections that govern loans secured by real property.
- *Third*, the County imposed an assessment on homeowners' property tax bills to collect the PACE loan. If the homeowner fails to pay the PACE assessment, the County deems the homeowner to have defaulted on his or her property taxes and, as a result, the County has the right to foreclose, to sell the house, and to evict the PACE loan participant.
- Fourth, although the PACE special assessments are allegedly "voluntary," the County did not allow any individual homeowner to negotiate the terms of his or her assessment, but instead relied on "take it or leave it" agreements presented to homeowners by home improvement salesmen who had a financial stake in homeowners agreeing to the financing in the first place.
- Fifth, the PACE loans are secured by liens on the properties, which catapult over every previous lien to take the first priority position. That structure puts the homeowners potentially in default under their existing mortgages, under which homeowners typically promise

Financial, belatedly recognizing its and the program administrators' failure to provide consumer

protections. Nevertheless, the County continues to ignore the plight of homeowners who entered

the program before it was dissolved.

- 15. The most basic form of protection against predatory lending is to ensure that the potential borrower *can afford* to repay the loan, whether through earnings or other sources. This basic protection was glaringly absent from the County's PACE program. To the contrary, Renew Financial's primary lending criterion was whether the borrower's home was worth more than the value of the PACE loan and other secured debts. That approach ensured the County would get its money in the event of a default, but it did nothing to assess whether a homeowner could afford to repay a PACE loan. In other words, as long as the County, Renew Financial, and bondholders were sure to get repaid, they paid no attention to whether a homeowner was oversold improvements or ended up on the street. The absence of ability-to-pay protections makes PACE assessments textbook examples of predatory loans. Even worse, because the assessments are secured by the borrowers' homes, these predatory loans put unlucky county residents at risk of homelessness.
- 16. Numerous federal agencies criticized the PACE program before, during, and after Defendants' adoption and implementation of that program. The FHFA warned that the program could place homeowners in default under their mortgages and put them at risk of foreclosure. *See* Ex. G (Summary of Speech by Alfred M. Pollard, General Counsel, Federal Housing Finance Agency, available at <a href="https://www.fhfa.gov/Media/PublicAffairs/Pages/Pollard-Statement-before-California-Legislature-Keeping-Up-with-PACE.aspx">https://www.fhfa.gov/Media/PublicAffairs/Pages/Pollard-Statement-before-California-Legislature-Keeping-Up-with-PACE.aspx</a>.) The Department of Housing and Urban Affairs reached the same conclusion. *See* Ex. H (Dept. of Housing and Urban Development Press Release No. 17-111 (Dec. 7, 2017)) ("In addition, such [PACE] activity is risky for FHA [Federal Housing Administration] borrowers and potentially violates the terms of their FHA-insured mortgage.").
- 17. The Wall Street Journal characterized PACE as the new "subprime crisis" for its reckless extension of credit to homeowners. See Ex. C (Kristen Grind, "America's Fastest-Growing Loan Category Has Eerie Echoes of the Subprime Crisis," Jan. 10, 2017, available at <a href="https://www.wsj.com/articles/americas-fastest-growing-loan-category-has-eerie-echoes-of-subprime-crisis-1484060984">https://www.wsj.com/articles/americas-fastest-growing-loan-category-has-eerie-echoes-of-subprime-crisis-1484060984</a>). As detailed below, that is an understatement.

- 18. Meanwhile, other California local governments suspended or cancelled their PACE programs, after seeing its flaws and the harms it had inflicted on their citizens.<sup>3</sup>
- 19. Despite these red flags, the County and Renew Financial plunged ahead with the PACE program for several years, continuing to sell thousands of vulnerable County residents overpriced and unaffordable loans that put their home ownership at risk.
- 20. By this action, Plaintiffs seek to clean up the PACE mess that the County and Renew Financial created and chose to leave behind, even while recognizing the inherent shortcomings of their own program.
- 21. Plaintiffs bring this action on their own behalf, and on behalf of a class of all persons who entered into PACE financing via Assessment Agreements with the County who meet the criteria stated in paragraph 148 (the "PACE Class"), the criteria stated in paragraph 150 (the "Ability to Pay Subclass"), the criteria stated in paragraph 152 (the "DTI Subclass"), the criteria stated in paragraph 155 (the "Predatory Loan Subclass"), the criteria stated in paragraph 156 (the "Mortgage Subclass"), and the criteria stated in paragraph 157 (the "Language Subclass"). Plaintiff Senac also brings this action on her own behalf, and on behalf of a subclass of all persons who meet the criteria stated in paragraph 154 (the "Elder Subclass"). Plaintiffs and members of the proposed class and subclasses (collectively, "Class Members") seek restitution from Renew Financial of amounts paid, declaratory and injunctive relief, and other appropriate remedies from Renew Financial and the County for violations of the law including but not limited to:
  - a. As to persons over the age of 65, Defendants Renew Financial and the County violated the Elder Abuse Statute, Welfare & Institutions Code sections 15600, et seq., by (among other things) taking, secreting, appropriating, obtaining and/or retaining the property of elder persons entitled to the protection of the statute, for wrongful use.

For example, in response to rampant abuse and harm to homeowners, Kern County ended its PACE program in June 2017. Ex. N (Daniel Freeman, "Kern Board of Supervisors votes to shut down PACE program," June 14, 2017, available at <a href="http://www.kerngoldenempire.com/news/local-news/kern-board-of-supervisors-votes-to-shut-down-pace-program/740863394">http://www.kerngoldenempire.com/news/local-news/kern-board-of-supervisors-votes-to-shut-down-pace-program/740863394</a>). The City of Bakersfield followed suit one month later. Ex. O (Steven Mayer, "Bakersfield City Council ends PACE loan program," Jul. 19, 2017, available at <a href="http://www.bakersfield.com/news/bakersfield-city-council-ends-pace-loan-program/article\_e33cc8b0-6cfc-11e7-b4b9-4775b9e99903.html">http://www.bakersfield.com/news/bakersfield-city-council-ends-pace-loan-program/article\_e33cc8b0-6cfc-11e7-b4b9-4775b9e99903.html</a>).

- b. Defendant Renew Financial breached its express obligations under the Administration Contract. Plaintiffs and Class Members are express third-party beneficiaries of Defendant Renew Financial's promises to the County to implement "best in class protections" against predatory lending, to provide "special protections" for PACE program participants over 65 years old, and to take other steps set forth in that contract to protect and serve customers.
- c. Defendant Renew Financial violated the Unfair Competition Law, Business
   & Professions Code sections 17200, et seq., in that its PACE program practices were unfair
   and unlawful.
- d. Defendants Los Angeles County and Renew Financial have illegally or erroneously encumbered the title to the Plaintiffs' and Class Members' property, as a result of statutory violations and breach of the Administration Contract, through the imposition of tax liens and assessments, which encumbrances should be cancelled.
- e. Plaintiffs and Class Members dispute the enforceability of the liens on the subject homes, the enforceability of the underlying Assessment Agreements, and the rights of Defendants to maintain the liens and impose tax assessments to pay off the PACE loans.

### JURISDICTION & VENUE

22. This Court has personal jurisdiction over Defendants. The events giving rise to this case occurred in the State of California. Defendants have been afforded due process because they have, at all times relevant to this matter, individually or through their agents, subsidiaries, officers and/or representatives, operated, conducted, engaged in and carried on a business venture in this State, and/or maintained an office or agency in this State, and/or provided services, committed a statutory violation within this State related to the allegations made herein, and caused injuries to Plaintiffs and Class Members, which arose out of the acts and omissions that occurred in the State of California, during the relevant time period, at which time Defendants were engaged in activities in the State of California, resulting in injuries to Plaintiffs and Class Members.

///

- 31. Plaintiffs are informed and believe that, at all times mentioned herein, the County and Renew Financial were engaged in a joint enterprise, were acting within the course and scope of that enterprise, and that the County and Renew Financial both ratified the conduct of their agents and sub-agents. In addition, Plaintiffs are informed and believe that Renew Financial was an agent, servant, and fiduciary of the County, and that Renew Financial at all times mentioned herein was acting within the course and scope of that relationship.
- 32. The true names and capacities of Defendants DOES 1 through 10 are unknown to Plaintiffs. Plaintiffs will seek leave of court to amend this complaint to allege such names and capacities after they are ascertained. Each of the Defendants herein was the agent, joint venturer, or employee of each of the remaining Defendants, and in engaging in the acts hereinafter alleged, each was acting in the course and scope of its agency, employment, or joint venture with advance knowledge of, acquiescence in, or subsequent ratification of the acts of each and every other remaining defendant. Each DOE Defendant is responsible, legally, negligently, or in some other actionable manner, for the events and happenings referred to in this Complaint, and caused injuries and damages proximately thereby to Plaintiffs and the Class as hereinafter alleged, either through co-defendants' conduct, or through the authorized and/or ratified conduct of its agents, servants, or employees, or in some other manner.
- 33. Renew Financial, the County, and DOES 1 through 10 are referred to herein collectively as "Defendants."

# **ALLEGATIONS COMMON TO ALL CAUSES OF ACTION**

- A. In 2008, California Authorized Local PACE Programs.
- 34. The California Legislature introduced PACE in 2008. The legislative history reflects an intent that PACE's novel method of financing energy efficiency and water conservation improvements would benefit California homeowners, including homeowners without access to traditional sources of capital for home improvements.
- 35. The primary participants in a PACE program are: (a) a government entity (typically a county or city) who authorizes the sale of public improvement bonds for initial funding of the program; (b) a non-governmental entity, usually a private business, that administers the program

for the government entity (the "program administrator"); (c) home improvement contractors who solicit homeowners to enter into qualifying energy efficiency or water conservation projects and perform the work (typically after the program administrator approves the proposed contract); and (d) homeowners who contract for the offered improvements.

- 36. To finance the cost of the improvements, the homeowner enters into an Assessment Agreement with the public entity (here, the County). The Assessment Agreement grants the County the right to place a lien on the homeowner's property in the amount of the principal, plus fees and capitalized interest (the "PACE Lien"). The PACE Lien takes first priority, ahead of any pre-existing loan or mortgage. To collect payments on the PACE Lien, plus interest and additional fees, the County adds an additional assessment to the owner's annual property tax bill. The additional assessment is collected at the same time and in the same manner as the homeowner's property taxes. If the property owner fails to pay, the County has the right to foreclose, as do Renew Financial and any investors who have purchased an interest in the PACE Lien.
- 37. The PACE Lien remains on title until fully repaid, so, in theory, if a homeowner sells the house before the loan balance has been fully repaid, the PACE obligation "remains on title" and becomes an obligation of the new owner. The fact that the PACE loan would "run with the property" has been an important selling point, starting with the California Legislature and continuing to the County, Renew Financial, and ultimately to homeowners interested in participating in the PACE program. *See*, *e.g.*, Ex. E, at 2 (noting that a purported benefit of the County's PACE program is that it "establishes a loan obligation that is attached to the property and not to the individual borrower.").
- 38. In reality, however, PACE Liens make it virtually impossible for homeowners to pass the obligation to subsequent homeowners. Because the PACE Liens enjoy "super priority" status, mortgage lenders will rarely agree to subordinate their interests to an existing PACE Lien, and homeowners are often forced to pay off their PACE Liens before any mortgagee or bank will agree to provide any additional mortgages, home equity loans, or home equity lines of credit.

# B. In 2015, the County Hired Renew Financial to Serve as a PACE Program Administrator.

- 39. After the California Legislature authorized PACE programs, Renew Financial entered into agreements with county and city governments around the State to serve as those entities' program administrator.
- 40. Renew Financial used that experience to market itself to the County. Following extensive negotiation and administrative review, in March 2015, the County and Renew Financial entered into the Administration Contract, attached hereto as Ex. F and incorporated herein by this reference.
- 41. In approving that contract, the County's Board of Supervisors' resolutions assured the public that "the Treasurer will pursue underwriting criteria, largely dictated by the bond market, to help ensure that only creditworthy individuals are approved for loans." Ex. I at 6 (May 25, 2010 Board of Supervisors Adopted LACEP Recommendation to the Board from County Chief Executive Officer and Director of Internal Services Department).
- 42. Exhibit A to the Administration Contract (attached as Ex. F to this Complaint), titled "Statement of Work," details Renew Financial's many obligations to the County and to PACE program participants—that is, to homeowners like Plaintiffs and Class Members—as third-party beneficiaries. Those obligations include, among others, those listed under the heading "Consumer Protection Measures."
- 43. The first of those consumer protections to which Renew Financial agreed under the Administration Contract was that it would "ensure *best in class protections* for property owners from actions such as, including but not limited to, predatory lending, unscrupulous contractors and poor-quality assessment servicing." *Id.* at §5.1 (emphasis added).
- 44. As part of its obligation to ensure those "best in class protections," Renew Financial agreed "*at a minimum*" to do the following:
  - a. "Implement a multi-faceted approach to consumer protection and integrate it into brand usage guidelines, marketing activity policies, advertising policies, sales and training protocol, collateral, financial disclosures and assessment servicing procedures."

Id. at § 5.2.1.

- b. "Provide special protection for seniors over 65 years of age to confirm they clearly understand the terms of the financing." *Id.* at § 5.2.4.
- c. "Provide assistance in multiple languages, other than and in addition to English, to ensure consumers understand the terms of their financing in their native language." *Id.* at § 5.2.5.
  - d. "Enforce all policies and procedures for compliance." *Id.* at § 5.2.6.
- e. "Prior to Program Launch, create a *Consumer Protection Measures Plan*, included as part of the Operations Manual [for contractors], and provide to the County for comment and approval." *Id.* at § 5.2.8.
- 45. Plaintiffs are informed and believe that Defendants failed to adhere to these required standards and failed to provide these benefits to PACE program participants.

#### C. Renew Financial Ignored Borrowers' Ability to Repay.

- 46. If Renew Financial had met its obligations to provide homeowners the "best in class" protections against predatory lending described above, it would have, at a minimum, used an ability to repay analysis in deciding whether to approve each PACE Lien application. *See*, *e.g.*, Ex. G (expressing FHFA's disapproval of PACE's failure to conduct an ability to repay analysis).
- 47. Renew Financial failed to do that. To the contrary, during the class period, Renew Financial's underwriting standards did not contain any ability to repay criterion. Instead, the primary consideration for underwriting a PACE loan was whether there is enough equity in the homeowner's property (*i.e.* the difference between what the house would sell for and the unpaid amount of any mortgage and other liens). Thus, Renew Financial asked only: If the homeowner fails to repay the PACE Lien, will the proceeds from the foreclosure be sufficient to repay it? In other words, Renew Financial decided whether to make a PACE loan based solely on whether the loan could be fully repaid by the forced sale of the asset securing the loan—without a care that such a forced sale would mean kicking the homeowner out of his or her house and onto the street. Paired with the dramatically above-market interest rates for loans that were already low-risk to the lender, this is paradigmatic predatory lending.

the guidelines required of a Participating Contractor or was acting in accordance with the Administration Contract, and (b) Renew Financial instructed its Participating Contractors that they did *not* need to determine if the potential customer could afford the loan.

- 52. Indeed, on information and belief, Renew Financial informed its Participating Contractors how much equity each homeowner had available and instructed the contractors that they could and should base the amount of improvements they sold to homeowners on their available equity.
- 53. Because the amount of PACE financing that a homeowner can receive is based on the home's equity rather than a homeowner's ability to repay, PACE loans are typically much larger than traditional home improvement loans. This structure encouraged Participating Contractors to solicit as many PACE-financed contracts as possible and to upsell and overcharge homeowners as much as possible. Unsophisticated homeowners were left to guess whether the contract prices were reasonable and whether they could afford to repay the PACE loans. Prices on PACE-financed work skyrocketed upward, and contractors pocketed profit margins of as much as 75% from a program designed to help low- and moderate-income homeowners.
- 54. At Renew Financial's direction, predatory contractors targeted homeowners with relatively high equity in their homes. In particular, contractors routinely targeted homeowners who, often despite getting by on a modest fixed-income, had achieved the American dream of owning their home and who had slowly and steadily built substantial equity in it over the years.

## E. The County Offloaded the Risk of Its PACE Program.

55. Akin to what home mortgage lenders did in the lead-up to the 2008 financial meltdown, the County and the PACE Administrators, including Renew Financial, offloaded risks by securitizing PACE payments into asset-backed securities and selling them to Wall Street investors. As with the subprime mortgage crisis, the lenders (i.e. the PACE administrators and the County) effectively transferred any risks associated with these PACE-backed securities away from themselves. However, unlike the notorious home lenders of the last decade, the County has the ability to use its full governmental powers to collect on the debts homeowners owed, and the County, Renew Financial, and PACE investors have priority over every other creditor.

- 56. To make those bonds attractive, the County assured potential purchasers that the County would continue to use its official property tax collection apparatus to collect PACE loan payments and "quickly foreclose on a delinquent obligor's property"—a power that no bank or other lender had at its disposal.
- 57. But because of statutory restrictions, the County had to pay higher rates of interest to these bondholders. It passed those costs on to PACE program participants through higher interest rates. As County Treasurer and Tax Collector Saladino told the County Supervisors in August 2014, *before* the County implemented the residential PACE program and *before* it engaged Renew Financial:

It is a legal requirement that all PACE bonds be issued on a taxable basis and not as tax-exempt securities. As a result, the interest rate on PACE assessments will be substantially higher than what could be achieved by the County in the tax-exempt municipal market. It is the Treasurer and Tax Collector's expectation that borrowing costs for residential PACE participants will also be <u>materially</u> higher than comparable rates on both home equity lines of credit and home equity loans.

See Ex. B at 5 (emphasis added).

- 58. Mr. Saladino's candid admission flatly contradicts the avowed purpose of the PACE program and undermines a key alleged benefit to homeowners that the County and Renew have promoted. The PACE program was supposed to harness the borrowing power of county and municipal governments to help low-income homeowners finance energy and water saving projects that they could not otherwise afford. Instead, as the County's pre-implementation admission confirms, the County loaned PACE homeowners money at above-market rates. Instead of providing the claimed benefit to homeowners, the County's PACE program has been a profit center for Renew Financial, building contractors, and Wall Street bond holders—financed on the backs of low-income County residents.
- 59. In addition, Defendants knew that they would have difficulty in packaging and flipping the portfolio of PACE loans to Wall Street investors unless they either raised the interest rates or gave the bondholders the right to initiate foreclosure on any PACE program participant

who failed to repay his or her PACE loan. *See id.* at 4. Sadly, the program instituted by the County did both.

- 60. The County also enticed investors by promising investments that were immune to legal challenge, at the expenses of the legal rights and remedies of the homeowners the program was designed to help.
  - F. The County's Assessment Agreements are Unconscionable Contracts of Adhesion that Force Homeowners to Waive All Rights and Remedies.
- 61. PACE is a unique financing product for which no comparable market alternative is reasonably available. PACE offers "no money down" for approved home improvements, a feature generally not offered by traditional home equity or mortgage lenders or home improvement contractors. Indeed, part of the legislative purpose of PACE was to extend credit to individuals who did not have the capital otherwise to purchase green home improvements through more traditional means.
- 62. Lending without assessing the borrower's ability to pay is also a PACE practice in which traditionally regulated mortgage and bank lenders typically do not engage. In fact, federal regulations require lenders to make a "reasonable and good faith determination at or before consummation that the consumer will have a reasonable ability to repay the loan according to its terms" before making a loan secured by a dwelling. 12 C.F.R. § 1026.43(c)(1).
- 63. To participate in the County's PACE program, homeowners were required to sign an Agreement to Pay Assessment and Finance Improvements (referenced elsewhere in this Complaint as the Assessment Agreement) which is subsequently recorded as a security interest against the homeowner's property (the PACE Lien).
- 64. The Assessment Agreement is a lengthy, single-spaced form contract between the County of Los Angeles and the homeowner. It contains twenty sections, many containing subparagraphs, enumerating the homeowners' obligations with respect to payment and other topics. Among other provisions, it includes: an obligation of the homeowner to indemnify the County against any expenses whatsoever related even indirectly to the PACE program, regardless of when they accrue; a right of the County to inspect the property; and a release and waiver of any

2

3

4

5

6

7

8

9

10

11

12

13

14

15

17

19

21

22

23

24

25

26

27

any nature whatsoever related directly or indirectly to, or arising out of or in connection with" the

unilateral indemnification provision that requires the property owner to agree to indemnify,

defend, protect, and hold harmless the County from any losses resulting from "any demands of

homeowner's participation in the PACE program, the assessment, the improvement, or "any other circumstance or event related to the subject matter of this Agreement, regardless of whether such losses...accrue before or after the date of this Agreement." The indemnification provision also purports to survive termination of the Assessment Agreement.

- 69. In exchange for above-market rate financing, which the County made no inquiry to determine if the homeowner could afford, and for which the County obtains a first-priority lien with right of foreclosure, the County also required that the homeowner: (a) waive any and all legal rights to challenge the assessment, including based on any issues with the improvements themselves; (b) waive statutory protections against overbroad waivers contained in Civil Code Section1542; (c) waive any other rights, including by implication, statutory protection against elder financial abuse and unconscionability; and (d) agree to pay the legal costs of the County and City in which the property is located, as well as the legal costs of any "bond purchaser" associated with any attempted challenge to any aspect of the assessment or improvements, even if arising before the assessment contract was signed.
- 70. Nowhere in the Assessment Agreement is the homeowner advised to consult an attorney.
- 71. Nowhere in the Assessment Agreement is the homeowner informed that the agreement is negotiable. Instead, the contract is offered as a take-it-or-leave-it proposition.
- 72. The County contracted out to Renew Financial the job of obtaining homeowner signatures on these Assessment Agreements. Renew Financial, in turn, allowed Participating Contractors who had a personal stake in the homeowner signing up for PACE-financed home improvements to present the Assessment Agreement to the homeowner for signature.
- 73. The waiver and indemnification clauses, separately and in conjunction with one another, are oppressively one-sided and unjustifiably reallocate the entire risk of the County's conduct in connection with the Assessment Agreement to the homeowner in a situation where the County is already fully protected from the primary risk of lending money -- non-payment -- by virtue of the first-priority lien recorded in favor of the County to secure the homeowner's financial obligations under the Assessment Agreement.

- 74. The effect of this imbalance is that homeowners are locked into financing contracts for five to twenty-five years that, according to the County, they have no right to challenge for any reason, whether arising before or after the homeowner signed the contract. If the homeowner asserts a challenge, according to the County, the homeowner is on the hook for not only the County's attorney's fees and damages, but damages to the County's bond purchasers. Even if the County or its agents violate the law in administering their PACE program, the homeowner remains obligated and the County can foreclose and take the homeowner's home after one missed payment, without making any recourse, complaint, or defense available.
- 75. The Assessment Agreements do not require the County to adhere to even a minimal standard of care in contracting with the Plaintiffs and Class Members and are incompatible with the County's and Renew Financial's promises to provide "best in class" consumer protections to participating homeowners and special protections to homeowners over 65 years old. Indeed, these provisions mock the notion that there is anything consumer-friendly about the County's PACE program.

# G. The County Knew or Should Have Known That Its PACE Program Would Hurt Vulnerable Homeowners.

- 76. FHFA regulates mortgage lending through its supervision and oversight of the Federal National Mortgage Association (commonly known as "Fannie Mae") and the Federal Home Loan Mortgage Corporation (commonly known as "Freddie Mac"). Those entities purchase and guarantee most of the loans PACE participants used to purchase their homes.
- 77. In 2014, the County's Treasurer and Tax Collector and the County's Director of its Internal Services Department warned the County Board of Supervisors that the FHFA had repeatedly objected to PACE, even before the County had authorized the PACE program in 2010. According to the County Treasurer and Tax Collector, the FHFA had stated that "PACE programs present safety and soundness concerns to the mortgage portfolios held by the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corporation (Freddie Mac) and the Federal Home Loan Banks." *See* Ex. B at 2. Furthermore:

The FHFA asserted that PACE assessments violated the terms of the uniform 1 security instrument utilized in mortgage contracts purchase by the Federal 2 Mortgage Agencies [Fannie Mae and Freddie Mac]. This assertion has been reviewed by County Counsel and found to be accurate with respect to the 3 uniform security instrument used in the majority of mortgage contracts within California. It is estimated that upwards of 80% of all new mortgages in 4 California... include terms and conditions specifically aligned with the uniform security instrument referenced by the FHFA. 5 *Id.* at 6. 6 78. In plain English, the County knew before it launched its residential PACE program, 7 and before it hired Renew Financial to administer it, that by giving the County a first priority lien 8 to secure the PACE loan, the vast majority of PACE program participants would automatically be 9 put into default under their mortgages: 10 County Counsel determined that the Federal Mortgage Agencies would likely 11 have the ability to declare event of default ... as a result of the PACE assessments.... If the property owner were neither able to cure the default 12 through full payment of the PACE assessment nor the mortgage contract, the Federal Mortgage Agency could initiate foreclosure proceedings. 13 *Id.* at 7. 14 79. 15 In advising the County Board of Supervisors, the County Treasurer and Tax Collector was even more blunt about the plague the County was about to let loose: 16 17 It is the view of the Internal Services Department and the Treasurer and Tax Collector that such risk [of homeowner default through participation in the 18 PACE program] can be fully eliminated only through federal legislation or a change in the terms and conditions of the uniform security instrument [the 19 conventional loan agreement] utilized in California. By initiating a residential PACE program, the County is making a determination that the risk 20 associated with current FHFA statements is manageable and should not threaten property owners within Los Angeles County. 21 Id.22 80. These 2014 admissions make clear that the County knowingly chose to subject 23 thousands of its most vulnerable citizens to what the County knew was a serious risk of losing 24 their homes. 25 81. Equally appalling, the County knew before it launched the PACE program and 26 hired Renew Financial to administer it that one of the key selling points of the PACE program— 27 that the loan is an obligation on the property and not the homeowner—was a mirage. The County

2

3

4

5

6

7

8

10

11

12

13

14

17

18

19

20

21

22

23

24

25

26

27

Renew Financial, one of which was considering the homeowner's ability to repay as part of its

program—the DOE provided several "best practices" to PACE program administrators, like

contract, and no work shall commence under a home improvement contract that is financed by that

The County demurred to the FAC on the basis that Plaintiffs' PACE tax assessments were subject to the same requirements as property taxes generally, and the named plaintiffs had not exhausted administrative remedies before filing in court. On May 16, 2019, the Court sustained the County's demurrer and stayed this litigation to allow Plaintiffs to exhaust their administrative remedies before the County Assessment Appeals Board, functioning as the Board of Equalization for Los Angeles County. Pursuant to Revenue and Tax ("R&T") Code § 1603, Plaintiffs filed verified claims with the County's Assessment Appeals Board ("AAB") using County form AAB100.4 The claims sought cancellation of PACE assessments pursuant to R&T Code § 4986 and refund of associated tax payments. Plaintiffs' claims were sought on behalf of themselves and all others similarly Pursuant to R&T Code § 5142, Plaintiffs simultaneously sought a stipulation that the issues in dispute—which were based on the claims in the FAC—were not issues of valuation. Had the AAB heard Plaintiffs' administrative claims, Plaintiffs would have been afforded a public hearing, an exchange of information, opportunity to submit new information at the time of hearing, testimony under oath, subpoena power for witnesses, a hearing record, and written findings of fact. The burden of proof for an owner-occupied dwelling would have belonged to the assessor. The standard of proof would have been preponderance of the evidence. On September 10, 2019, the AAB notified Plaintiffs that their applications were being referred to the Los Angeles County Auditor-Controller for review and disposition pursuant

Upon information and belief, no evidence or statement of facts was provided by the AAB to the Auditor in connection with this transfer, other than Plaintiffs' claims as filed with the

<sup>4</sup> Plaintiff Senac filed her assessment appeal on July 12, 2019. All other named plaintiffs filed their assessment appeals on July 5, 2019, the first week the Assessment Appeals Board accepted claims in connection with the 2019-2020 tax year.

Hogan Lovells US LLP

- 100. Plaintiffs attempted without success to determine the details of the administrative procedure to be applied to Plaintiff's claims by the Auditor-Controller, if not the procedures set forth in R&T Code §§ 1603 *et seq*. There are no equivalent administrative hearing procedures associated with R&T Code § 4986.
- 101. Upon information and belief the Auditor-Controller did not have an existing administrative procedure for adjudicating PACE cancellation claims when it received the referral from the AAB.
- 102. On November 19, 2019, Plaintiffs received notice that the Auditor-Controller was sending Plaintiffs claims to the Internal Services Department ("ISD"). Upon information and belief, ISD is the agency that oversees the PACE program for the County and the agency that signed and approved all recorded PACE assessments on behalf of the County.
- 103. That same day, Plaintiffs received letters from ISD requesting additional information from Plaintiffs within two weeks to "evaluate" their cancellation claims. The letters also sought authorization from Plaintiffs to request additional information from their PACE administrator or other sources, and for other County departments to review and consider the information submitted in any investigation the County deemed warranted.
- 104. On December 3, 2019, Plaintiffs submitted responses to ISD's requests,<sup>5</sup> making clear again that they were seeking relief on behalf of themselves and all others similarly situated, on the grounds set forth in the First Amended Complaint. Copies of Plaintiffs' assessment appeals, including the ISD addendum, are collectively attached hereto as Exhibit T.
- 105. Plaintiffs repeatedly asked the County to explain the administrative procedures governing this review or to identify where the procedures could be found. In response to Public Records Act ("PRA") requests, neither ISD nor the Auditor-Controller provided reference to any applicable statue, legislation, or publicly available information on the administrative process being applied to Plaintiffs' claims for cancellation of PACE assessments.

<sup>&</sup>lt;sup>5</sup> Plaintiffs submitted their responses to PACEclaims@isd.lacounty.com, an email address that, upon information and belief, was created in approximately mid-September 2019, for the purpose of accepting Plaintiffs' submissions.

of Mr. Sical's PACE assessment has been processed by the County.

1	111.	Plaintiffs	have exhausted the administrative process the County set forth for			
2	Plaintiffs to fo	ffs to follow, which was essentially an internal investigation and recommendation between				
3	County agencies.					
4	112.	An internal investigation is not an adequate administrative remedy.				
5	113.	The County's process for reviewing Plaintiffs' cancellation claims is not an				
6	adequate administrative remedy because, <i>inter alia</i> , there was:					
7		a. No	o evidentiary hearing;			
8		b. No	o presence of an impartial finder of fact;			
9		c. No	o submission of briefing or argument;			
10		d. No	o exchange of evidence;			
11		e. No	o taking of testimony or cross-examination;			
12		f. No	o clearly defined information about the procedural steps of the process,			
13		ei	ther via statue or that was otherwise publicly available (even through			
14		Pl	aintiffs' Public Record Act Requests);			
15		g. No	o process, standard, or timeline for reconsideration or appeal;			
16		h. No	o development of a factual record for review;			
17		i. Ev	vidence that this process was created sui generis to deal with Plaintiffs'			
18		cl	aims; <sup>6</sup> and			
19		j. Tl	ne available administrative remedies explicitly do not provide for			
20		cl	asswide relief.			
21	114.	All name	d Plaintiffs have exhausted the administrative review process the County			
22	applied to Plaintiffs' claims.					
23	115.	115. Exhaustion is not required for putative class members, but even if it were,				
24	exhaustion would not be required for putative class members here because the process is					
25	inadequate as a matter of law and plaintiffs are not required to exhaust administrative remedies					
26						
27	<sup>6</sup> In fact, the County has generally directed individuals with complaints about their PACE assessments to file complaints with the Los Angeles Department of Business and Consumer					
28	Affairs, not the Auditor-Controller. <i>See</i> Exhibits X and Y (PACE Termination FAQS at Question 6)					

HOGAN LOVELLS US LLP ATTORNEYS AT LAW LOS ANGELES

that are inadequate. 1 116. Therefore, Plaintiffs' class claims are appropriately before the Court. 2 3 117. Even if the internal review and recommendation from ISD was an adequate administrative remedy, Plaintiffs are informed and believe that sufficient numbers of homeowners 4 5 have had their PACE complaints investigated in some manner by ISD, such that a numerous class of individuals who have exhausted their administrative remedies through the County's process 6 7 already exists. THE NAMED PLAINTIFFS' 8 9 Plaintiffs Zenia Ocana & Juan Ocana Lau A. 10 118. Plaintiffs Zenia Ocana and Juan Ocana Lau (the "Ocanas") are residents of Los 11 Angeles County and under 65 years old. At all times relevant here, the Ocanas have owned the real property located at 12619 Victory Boulevard in North Hollywood. According to the County 12 Assessor's office, the Ocanas' home was built in 1942 and contains 1,245 square feet. 13 14 119. In 2016, the Ocanas were both employed, but had (and still have) a small income. 15 The Ocanas speak, read, and understand only limited English. They are not able to read or understand complex documents—such as a tax assessment contract—written in English. 16 17 120. On or about May 12, 2016, the Ocanas purportedly entered into a Renew Financial PACE assessment contract with the County. The contract covered the installation of solar panels 18 for their home. The cost of a typical solar installation for a medium-sized house (6kW) in 19 20 California ranges from \$12,000 to \$15,000. Renew Financial's contractor charged the Ocanas 21 \$41,660 for the solar panels—nearly three times the typical price—even though their home is 22 1,245 square feet. To secure repayment of that assessment contract, the County recorded a PACE 23 Lien on the Ocanas' property, a certified copy of which is attached hereto as Ex. P and incorporated herein by reference. The Ocanas did not receive any documents from Renew 24 25 Financial in Spanish. 26 27 As stated above, Plaintiffs have sought court approval to dismiss Neptali Sical deceased, as a party. The factual allegations related to Mr. Sical are included as relevant to the procedural and factual history of this matter.

HOGAN LOVELLS US
LLP
ATTORNEYS AT LAW
LOS ANGELES

121. The Ocanas' PACE lien secures the \$41,660 that Renew Financial's Contractor charged the Ocanas for the solar panels, plus an additional \$3,300 in Renew Financial fees and capitalized interest, plus another \$64,305 in interest to be paid over the 25-year life of the PACE loan, for a total of \$109,259 in payments to the County. The annual PACE assessment adds \$4,370 to the Ocanas' property taxes in each of those 25 years.

- 122. When the Ocanas allegedly entered into the PACE financing agreement with the County, their pre-existing debt-to-income ratio was approximately 98%, meaning that they needed nearly 100% of their income to pay their debts. The Ocanas' Renew Financial PACE Lien increased their debt-to-income ratio, leaving them with no residual income to live on. The supposed utility savings from the solar panels have not been realized. In fact, for six months after the contractor declared the job completed (and was paid in full by Renew Financial), the contractor had failed to even connect the panels. Yet the Ocanas somehow will have to come up with \$4,370 in each of the next 25 years if they want to stay in their home.
- 123. On July 5, 2019, the Ocanas filed an administrative claim for cancellation and refund of their PACE assessment with the Los Angeles County Assessment Appeals Board. The Assessment Appeals Board failed to adjudicate their claims. Following an internal review by the County's Internal Services Department, the County denied their claims.

#### B. Plaintiff Violeta Senac

- 124. Plaintiff Violeta Senac ("Ms. Senac") is an 90-year-old resident of Los Angeles County. At all times relevant here, Ms. Senac has owned the real property located at 5755 Ensign Avenue in North Hollywood. According to the County Assessor's office, Ms. Senac's home was built in 1938 and contains 947 square feet.
- 125. On or about February 9, 2017, Ms. Senac purportedly entered into a Renew Financial PACE assessment contract with the County. At that time, Ms. Senac was 86 years old, and providing a home for her disabled adult daughters. Ms. Senac speaks, reads and understands only limited English. She has poor eyesight. She is not able to read or understand complex documents written in English. Her only income is her monthly Social Security check.

28 ///

2028 N. Summit Avenue in Pasadena. According to the County Assessor's office, Ms. Alvarez's home was built in 1910 and contains 1,008 square feet.

- 133. Ms. Alvarez works as a housekeeper. She earns \$2,000 per month. She also earns some rental income. Ms. Alvarez speaks, reads and understands only limited English. She is not able to read or understand complex documents that are written in English.
- Financial PACE assessment contract with the County. The contract covered solar panels, artificial turf, and some exterior paint to supposedly lower the temperature inside her house on hot days. Renew Financial's contractor charged Ms. Alvarez \$70,000 for these items. To secure repayment, the County recorded a PACE Lien on Ms. Alvarez's property, a certified copy of which is attached hereto as Ex. R and incorporated herein by reference. Ms. Alvarez did not receive any documents from Renew Financial in Spanish.
- 135. In addition to the \$70,000 that the Renew Financial contractor charged, the PACE lien secures \$7,240 in Renew Financial fees and capitalized interest, plus another \$110,180 in interest, all of which are to be repaid over the 25-year life of the PACE loan, at the rate of \$7,496 per year, for a total of \$187,407 in payments to the County.
- 136. When Ms. Alvarez allegedly entered into the PACE financing agreement with the County, her pre-existing debt-to-income ratio was approximately 57%. Ms. Alvarez's Renew Financial PACE Lien caused her debt-to-income ratio to increase to approximately 77%. Renew Financial paid the contractor before the work was completed. Neither the paint nor the turf were installed. Over the useful life of the solar panels, no amount of energy savings on a 1,008 square foot home will ever come close to paying for what the County is seeking to collect from Ms. Alvarez. And the yearly property tax payments for the PACE Loan represent over 30% of her annual income. Yet Ms. Alvarez will have to pay the County that \$7,496 anyway, every year for the next 25 years, if she wants to keep the County from foreclosing on her and kicking her out.
- 137. On July 5, 2019, Ms. Alvarez filed an administrative claim for cancellation and refund of her PACE assessments with the Los Angeles County Assessment Appeals Board. The Assessment Appeals Board failed to adjudicate her claims. Following an internal review by the

County's Internal Services Department, the County denied her claims.

138. All Plaintiffs had a sharp increase in their property tax bills as a result of their annual PACE obligations. The County has received payments for PACE assessments, either directly from each Plaintiff or from mortgage lenders to that Plaintiff, who advanced such payments on behalf of that Plaintiff and then charged that advance to the Plaintiff, typically through an escrow account.

139. The County remitted and continues to remit some or all of the PACE assessments it collects to Renew Financial as required by the terms of their Administration Contract.

### D. Neptali Sical

- 140. Neptali Sical was a 71-year-old resident of Los Angeles County. Unfortunately Mr. Sical passed away on July 7, 2020. At all times prior to his death, Mr. Sical owned the real property located at 7247 Ariel Avenue in Reseda. The home was Mr. Sical's separate property. On May 7, 2016, Mr. Sical transferred the home into The Sical Family Trust, of which Mr. Sical was Trustee, and he and his wife were Trustors. According to the County Assessor's office, Mr. Sical's home was built in 1956 and contains 1,574 square feet.
- 141. Mr. Sical received \$950 per month in Social Security retirement benefits and a \$71 retirement benefit from his career working for an aircraft manufacturer. He supported himself and his wife on a total household income of \$1,021 per month, or \$12,252 per year.
- 142. On or about March 17, 2016, when Mr. Sical was 69 years old, he purportedly entered into a Renew Financial PACE assessment contract with the County. The contract called for the installation of 24 solar panels—for a home of 1,574 square feet—but the contractor actually installed only 13. The Renew Financial contractor charged him the full contract price of \$33,150, which, as noted above, is more than twice the price for a solar panel installation on a typical California home of comparable or larger size.
- 143. To secure repayment of the assessment contract, the County recorded a PACE Lien on Mr. Sical's property, a certified copy of which is attached hereto as Ex. S and incorporated herein by reference.

///

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

federally-backed mortgage at the time the homeowner purportedly entered into the assessment

Elder Subclass Members;

- d. Whether Defendants Renew Financial and the County knew or should have known that Renew Financial's breaching its agreement in the Administration Contract to provide "special" or "heightened" protection for senior citizens, would be likely to be harmful to the Elder Subclass Members;
- e. Whether Defendants Renew Financial and the County knew or should have known that elder persons are likely to be harmed if credit is extended to them without a reasonable evaluation of the elder person's ability to repay;
- f. Whether the taking of a property interest in the homes of the Elder Plaintiffs and Elder Subclass Members was "unlawful" under Business & Professions Code sections 17200, *et seq*.
- Adequate Representation: Plaintiffs are representatives who will fully and adequately assert and protect the interests of the Class Members, and have retained competent and adequate legal counsel experienced in class action and complex litigation. Plaintiffs are adequate representatives and will fairly and adequately protect the interests of the Class Members.

  Plaintiffs' claims are typical of the claims of the classes and subclasses, as they are all based on the same factual and legal theories, namely, the same wrongful conduct by Defendants, including conduct by others that aided and abetted such conduct.
- 165. Substantial Benefit: A class action is superior to other available methods for the fair, just, and efficient adjudication of the claims asserted herein and will provide a substantial benefit to the court and the litigants. Joinder of all Class Members is impracticable and, for financial and other reasons, it would be impractical for individual members to pursue separate claims. The prosecution of separate actions by individual members would create a risk of inconsistent or varying adjudications, which would establish incompatible standards of conduct for the parties opposing these classes and subclasses. Such incompatible standards of conduct and varying adjudications on the same essential facts, proof, and legal theories would also create and allow the existence of inconsistent and incompatible rights within these classes and subclasses. The prosecution of separate actions by individual members would unduly burden the courts.

1	166. Plaintiffs anticipate no difficulty in the management of this case as a class action.
2	FIRST CAUSE OF ACTION
3	Financial Elder Abuse
4	[Welfare & Institutions Code Section 15657.5]
5	(By the Elder Subclass Against Renew Financial)
6	167. The Elder Plaintiffs repeat and re-allege the allegations of paragraphs 1 through
7	166 as though they were fully set forth herein.
8	168. The Elder Plaintiffs and Elder Subclass Member were 65 years of age or older at all
9	times relevant and are thus "elders" under Welfare & Institutions Code section 15610.27.
10	169. Because Defendant Renew Financial's application form for the County's PACE
11	program requires disclosure of the borrower's birthdate, at all times material Defendant Renew
12	Financial knew or should have known that the Elder Plaintiffs and the Elder Subclass were over
13	the age of 65.
14	170. By failing to implement best in class consumer protections and special protections
15	for seniors as required by Renew's Administration Contract with the County, and by originating
16	loans for seniors, secured by a first-priority lien on their homes, without first confirming that the
17	borrower had the ability to make the semi-annual loan repayments, Defendant Renew Financial
18	has taken, secreted, appropriated, obtained and/or retained the property of the Elder Subclass
19	Members for a wrongful use.
20	171. Defendant Renew Financial has also assisted Defendant County of Los Angeles in
21	taking, secreting, appropriating, obtaining and/or retaining the property of the Elder Subclass
22	Members for a wrongful use. Defendant Renew Financial's assistance includes but is not limited
23	to:
24	a. Recruiting and ostensibly training home improvement contractors to act as
25	de facto mortgage brokers to sell PACE-financed home improvements to homeowners;
26	b. Selecting what products and services are actually approved for PACE
27	financing;
28	///
US	

28

///

HOGAN LOVELLS US
LLP
ATTORNEYS AT LAW

28

///

///

SECOND AMENDED CLASS ACTION COMPLAINT

HOGAN LOVELLS US LLP

1	21.	An award of reasonable attorneys' fees and costs pursuant to Code of Civil	
2		Procedure section 1021.5; and	
3	22.	Such other relief at law or equity as this Court may deem just and proper.	
4			
5		DEMAND FOR JURY TRIAL	
6	Plaintiffs hereby demand a trial by jury on all issues so triable.		
7	Dated: Augus	st 7, 2020 HOGAN LOVELLS US LLP Michael M. Maddigan	
8		Gabriel R. Ulman Elizabeth E. Goncharov	
9		PUBLIC COUNSEL	
10		Cindy Pánuco Stephanie Carroll	
11		Nisha Kashyap	
12		BET TZEDEK LEGAL SERVICES Jenna L. Miara	
13		Jennifer H. Sperling Sparky Abraham	
14		11 1 1 1 1	
15		By: Doll Ill	
16		Gabriel R. Ulman Attorneys for Plaintiffs	
17			
18			
19			
20 21			
22			
23			
24			
25			
26			
27			
28			
LS US			

HOGAN LOVELLS US LLP ATTORNEYS AT LAW LOS ANGELES